



Aim higher
for your business

Executive Search & Advisory
- Africa & Europe -

Paris - Brussels- Abidjan

About Us

KCR Partners is an Executive Search agency founded in 2022 by Philippe Oberman and dedicated to sectors at the heart of economic development such as Equipment, Distribution, Energies, Construction, Handling, Mining, and Mobility.

Thanks to its presence in Paris, Brussels and Abidjan, as well as its network of Business Partners, all former operational executives specialized by geography or industry, **KCR Partners** is highly skilled at identifying and selecting top candidates for positions in Africa or Europe.

KCR Partners is operating exclusively through direct approach, thus ensuring complete confidentiality.

Since its creation, **KCR Partners** has carried out recruitments for international conglomerates or Pan-African groups; for positions based in Europe, North Africa, and Sub-Saharan Africa.

Due to its expertise **KCR Partners** also assists its clients with strategic or organizational reflections and analysis.



Our strengths



Our sector-specific approach

We leverage our experience as operational executives and our sector-specific knowledge to deliver top-notch solutions.



Our knowledge of markets and management practices in Africa and Europe

KCR Partners leverages its experience in African and European markets and its presence in Paris, Brussels and Abidjan to assist you.



Trust-based and close relationships with our clients

The quality of our relationships often goes beyond recruitment as we always address your organization, culture, and even the strategy of your company.

Our **Keys Sectors**



Capital Goods



Building & Construction



Material Handling



Energies



Automotive Distribution



Mining

Successful Recruitment in 5 Steps



Team



Philippe Oberman

Managing Partner

A graduate of Sciences-Po Paris, Philippe has built his career primarily in the automotive and equipment sectors. After a couple of years in strategy consulting, he held executive positions within automotive manufacturers and major international distribution groups. He played key roles in growth strategies, launching new activities and establishing distribution networks across Europe and Africa.

Active in various sectors including automotive, construction equipment, heavy-duty vehicles, energy, and lifting equipment, he has lived and worked in Paris, Brussels, Casablanca and Abidjan. Leveraging his leadership expertise, his deep understanding of European and African markets, as well as his experience in recruiting top executives, Philippe founded **KCR Partners** in 2022.

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Karine Alzerat

Consultante

A graduate of the Paris School of Business, Karine started her career in communication and marketing within the IT sector before transitioning to an IT consulting firm where she worked with HR, Finance, and IT departments. Then, she became an entrepreneur, investing in, developing and managing a network of specialized stores in France and Belgium.

Leveraging her entrepreneurial spirit and her passion for human resources, she joined **KCR Partners** to contribute to its growth and development.

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